

VINCENT'S NEWS

The 'Van-Go' Gallery

OWNER'S CORNER



"Wherever you see a 'Vincent's Van Go' you know the job will be a work of art."

66 Years of Excellence!



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Did you know...

...that the federal tax credit of up to \$2,000 for qualifying heat pumps are set to expire at the end of this year?

The window of opportunity closes 12/31/2025 so act soon to take advantage of it.

THROUGH MY EYES

In August, my wife Karen and I attended my 50th High School Class Reunion. It was great seeing classmates and friends - some of whom I haven't seen since we graduated from Port Huron High School. Our class president started out the occasion by reminding us of our graduating class slogan: "We're the Seniors; we're alive - we're the class of '75!" He observed that today it would be "We're now seniors and still alive! - I hope I make it to 75!"

It was a different world in 1975. It's amazing to have lived through all the

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Here is Nathan with his 'measureQuick' probes attached to the furnace ductwork looking at a live measureQuick analysis of the AC system on his iPad.

How Technical Innovations Are Solving The Biggest Complaints About Air Conditioners

Not every technical problem has a straightforward solution. If you ask any one of our techs, they can provide an example of a tricky problem that they figured out to help a client. However, these aren't always the most difficult ones to solve. The most difficult problems aren't even 'problems' in the technical sense. They are the complaints about air conditioners: "Too big", "Too loud", "It doesn't

keep my house cool when it gets above 95 degrees." And while there can legitimate technical problems at the root, many times techs must simply report that there's nothing wrong with the unit – it's just the physical and technical limitations in all A/C equipment.

But this is changing. These complaints are now being addressed through innovative technology. Case in point: the

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How Technical Innovations ... (Continued from Pg. 1)

Amana S-Series. While it looks like a mini-split, the S-Series is a centrally ducted heat pump or air conditioner like a traditional split-system unit. But it's quieter, more compact and can keep your home cooler on even the hottest of days of summer.

Keeping You Comfortable

- The S-Series is a "smart" system. Without getting too technical, it monitors the indoor and outdoor temperature of your home and modulates its output to meet the current demand. You benefit with improved air circulation and dehumidification, which makes your home more comfortable.

Boost Mode for the Hottest Days - All A/C units are designed to maintain indoor temperature within a certain temperature range. If the outdoor temperature

exceeds that limit, the temperature will start to rise in your home. Typically, this happens only on the few extremely hot days of the summer. The S-Series is designed with this in mind and features a boost mode that kicks in when outdoor temperatures exceed this threshold. This means it's capable of keeping your home comfortable even in extremely hot weather.

Quieter - A brand new, basic air conditioner has a sound rating of around 70-80 dB. And if you have an older A/C, it can be louder than that. In contrast, an S-Series unit has a sound rating of as low as 56 dB. And since most of the time they're operating below full capacity, they'll often be even quieter than that.

Slim - You may have noticed that newer, more energy efficient A/C models have a

larger footprint than older models. The additional bulk is necessary to achieve these energy savings. Not only are they larger, but to get the proper airflow, they must be located at least 10 inches from any wall. The new S-Series features a rectangular design and has a tight, 4-inch, clearance rating. That way it can be much closer to your home and take up less of your yard than traditional units.

An Eye to the Future -

With all of these advantages traditional, "cube-style" air conditioners may become a thing of the past. Give us a call if you're interested in learning more about how these units can solve your 'Too big'... 'Too loud'... 'Doesn't keep up on the hottest days' problems.

See the nearby insert for more information and details about an S-Series promotion.

- **Brendan Squires**

What Our Clients Are Saying...



"I had a huge sewer/water issue (mess) at my residence. Vincent's came and this was resolved efficiently. They kept me informed from the start, contacting other vendors on my behalf to expedite the repair process. Every single person I spoke with was professional, helpful, informative and provided "stellar" service, from office staff, to the technicians and even the owner stepped in when I needed more information. Everyone was courteous, professional and very helpful. I would recommend Vincent's Heating and Plumbing and will use their service if I ever am in need again!"

- *Lynn Bowman, Marysville*

Through My Eyes (Continued from Pg. 1)

changes that have happened since. There were no cellphones or cellular networks, and everyone had a landline phone. There were no personal computers. When I was in high school, we built our music collections with vinyl LPs (records) and for our cars it was with cassette tapes and 8-track tapes. *(If you don't know what an 8-track is you didn't miss anything – between the tape 'hiss' and the 'bleeding' of the music between tracks the sound quality was terrible!)*. It wasn't for another decade until the compact disc format started to become popular and soon all but made vinyl LPs extinct. How ironic that as music streaming has taken prominence that vinyl has made a come-back for audiophiles. Or is it just nostalgia?

In 1975 VCRs ('video cassette recorders') were invented but didn't become popular until the 1980's. Then competition arrived in 1985 in the form of DVDs and the VHS format (for VCRs) finally became obsolete 20 years later in 2005. But the DVD as the primary way for people to enjoy movies at home only had a 10-year undisputed reign until streaming services overtook it in 2015.

In the HVAC and plumbing industry, we've also had advances in technology that we've kept up with at Vincent's Heating & Plumbing. We incorporated computers and in-vehicle radio communication in the 1980's. Now our techs have their price books and work orders on iPads and cell phones have replaced radio communication.

And then there are the amazing tools that have become available since 1975 to help our techs do a better job for you. Sensitive gas sniffers now augment soap bubbles and are

the primary means of discovering leaks in natural gas and propane pipes and help us keep you safer. Since 2006 we have been using combustion analyzers that help us keep your furnace or boiler safer regarding carbon monoxide and to help it perform better to keep you warm and comfortable. We use these on every heating maintenance call. To go along with this, since we started using combustion analyzers, all of our technicians are trained and certified as Carbon Monoxide & Combustion Analysts. This is to provide you with the best technical expertise for your safety.

On the cooling side of things, since 2023 we have been using high tech diagnostic tools to provide better accuracy when servicing your air conditioner. This is using a system called 'measureQuick' that uses diagnostic probes that weren't even thought of back in 1975. These probes are attached at 10 different points of contact that when the info they provide is correlated provide an instant snapshot of everything going on in the system in real time – even tracking changes as adjustments are made.

We have also added devices that can identify air quality issues and air leaks in your home that can cause serious problems for your home and your health. On the plumbing side we have video inspection cameras to look at damage inside sewer pipes when pipes get blocked.

All of these are tools that weren't available in 1975, but we've added them so that we can provide you with better service. See the nearby half-page insert for two special related promotions.

- Daniel Squires



Vincent's Heating & Plumbing is proud to install Amana equipment, made in the USA.

Vincent's Heating & Plumbing Inc.

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www.VHPinc.com

"The Most Reasons to
be Your Best Choice"

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Highlighter
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Markers
Notebook
Pencil
Principal
Schedule
Scissors
Semester
Syllabus
Textbook
Whiteboard

Humor Section



You know you're at your 50th class reunion when the DJ
plays 'Staying Alive' and it's more of a goal than a song.

Why did the chicken cross the playground? To get to the
other slide.

Now that's good news!

"Keep your lives free from the love of money and be
content with what you have, because God has said,
'Never will I leave you; never will I forsake you.'"

-Hebrews 13:5

**BULLETIN: RECENT CHANGES IN THE TAX LAW MEAN THAT YOUR
WINDOW OF OPPORTUNITY TO TAKE ADVANTAGE OF THE FEDERAL
HEAT PUMP TAX CREDIT CLOSES ON 12/31/2025**

**Upgrade your
HVAC system
and Lower Your Heating
& Cooling Bill with a Heat Pump**
Plus get up to \$3,700 in tax credits & rebates.
Payment options available.



VHP Vincents HeatingPlumbing.com

- The majority of the current savings described in the above offer is a maximum \$2,600* federal tax credit that now expires this year. (* Up to \$2,000 for heat pump, \$600 for furnace)
- The remaining front-end savings is with an instant Amana S-Series Heat Pump factory rebate.
- The back-end savings are from the reduced utility bills that you will enjoy. The inverter technology increases energy efficiency by up to 30% or more to help lower your electric bill in the summer and your gas bill in the winter
- The Amana smart thermostat lets you control your unit with all of your smart devices - including voice control.



Scan the QR-Code for more Information and to hear for yourself how much quieter an S-Series is:



**To take advantage of these savings before they're gone call
Vincent's Heating & Plumbing at (810)-985-7103 and set
up a free, no obligation quote to upgrade your HVAC system**

Payment options are available. www.VHPinc.com

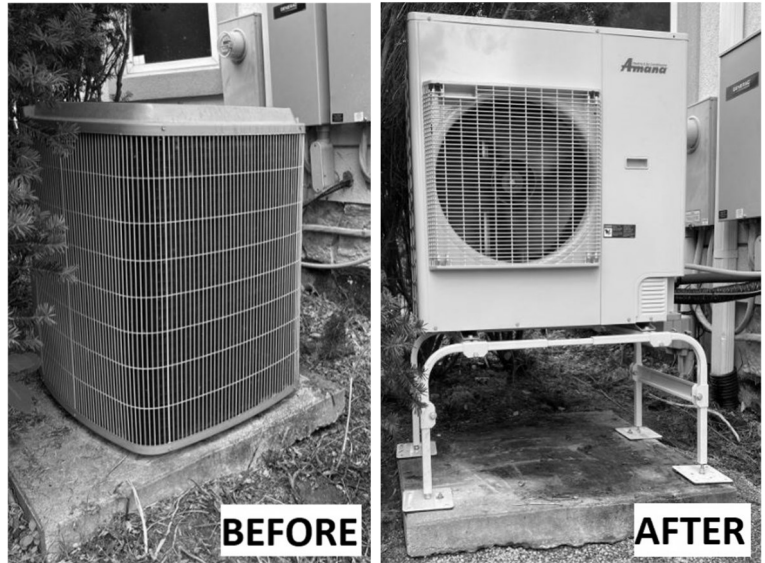


The Amana S-Series Heat Pump or AC looks great installed...

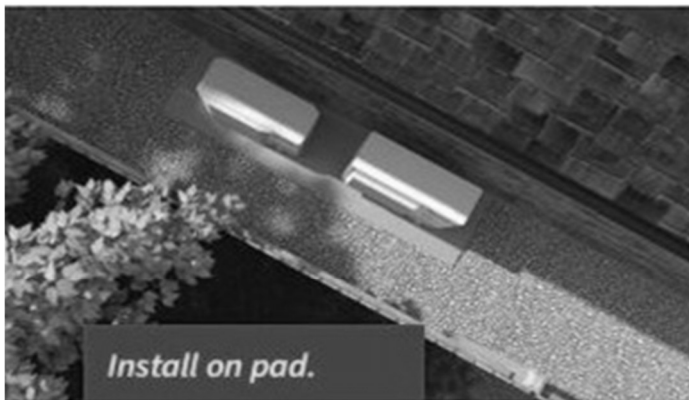
Here we replaced an AC unit with a heat pump. We don't worry about snow on the ground with an AC, but a heat pump must be elevated. This explains the stand it's on.

The Amana S-Series has a space-saving small profile that is less than 1/3 the size of a standard outside condenser.

Also, say goodbye to a noisy outdoor unit, you'll enjoy peace and quiet inside and out with an Amana S-Series heat pump or AC.



Here are more space saving configurations:



SLIM **S**OUND **S**MART **S**AVINGS
Amana® Heating & Air Conditioning
S-SERIES



DON'T LET HIDDEN SEWER PROBLEMS TURN INTO A COSTLY DISASTER

Aging sewer lines often hide serious issues. If you've ever had a backup caused by tree roots, that's not just a nuisance—it's a warning sign: your sewer line is broken, and the problem will only get worse. Left untreated, small breaches grow, roots spread, and backups become inevitable. Repairs at that stage are messy, expensive, and often require tearing up your yard to dig out the line.

The smarter choice? **Catch problems early**—when they can still be fixed with far less disruption and cost. Get a Sewer Video Inspection.



USE THE QR CODE TO VIEW A 'BEFORE & AFTER'
SEWER VIDEO INSPECTION VIDEO.

INCLUDES A SPECIAL OFFER TO LEARN HOW YOU
CAN GET A FREE VIDEO SEWER INSPECTION FREE .



Marvin had to dig up and replace the line to get rid of this root mass.

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TURN OVER FOR ANOTHER SPECIAL OFFER ➡

GET A FREE GAS LINE LEAK INSPECTION WITH PURCHASE OF A FURNACE REPAIR OR MAINTENANCE

Our technician, Jeyson, is shown using an extremely sensitive electronic leak detector that is able to pinpoint even hard to find leaks. When you have us do a gas line leak inspection, we will check the gas lines to all your appliances and all of your (accessible) joints and fittings. Over time, the pipe sealant used at connections and fittings can dry out and be the source of a leak. It's also especially important to check gas shut-offs which can be prone to leaks. Having your gas lines periodically inspected for leaks is important for the safety of you and your family.

TO TAKE ADVANTAGE OF THIS OFFER ASK FOR THE "GAS LINE LEAK INSPECTION PROMOTION" WHEN YOU CALL AND SCHEDULE A FURNACE OF BOILER REPAIR OR MAINTENANCE VISIT.

CALL (810) 985-7103.



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